

EFA Group Strengthens Management Team with Senior Private Debt Hires

SINGAPORE. 9 May 2017 – EFA Group has bolstered its management team with the hire of two highly respected industry players, both with strong backgrounds in credit and the development of trade-related bank transactions.

Alain Vignon has been appointed as Executive Board Member of EFA Group's wholly-owned subsidiary in Geneva, Switzerland, where he will help develop EFA's brand and private debt products, with the objective to accelerate the business origination as well as expand relationships with borrowers, banks and alternative credit providers. He will focus on the European, Russian, Central Asia, African and American markets.

Prior to EFA, Alain was global head of merchant banking and executive committee member at one of the largest metal trading companies in the world, managing teams in USA, Europe and Asia. He originated, structured and arranged equity and debt along the capital structure for metals transactions with counterparties in various geographies around the world.

Before that, Alain headed the Corporate Finance division at LCF Rothschild in Geneva. He also held various positions at JPMorgan and UBS Warburg in the Investment Banking division in London and Zurich, focusing on leveraged, project, structured and acquisition finance.

The Singapore headquarters also gets a boost with the addition of Deep Singh in a newly created role of Head of Institutional Solutions. He is responsible for product design and execution, strategic projects, and supporting the capital raising process alongside EFA's Investor Relations team. Deep was previously with Bank of America Merrill Lynch, heading the Trade Risk Distribution & Structured Trade Finance business in Asia. As the Head of APAC, he oversaw a US\$12 billion loan book and worked on marque Export Credit Agency financings across the region. He also held various positions in ANZ Bank and Coca-Cola Amatil prior to that.

Commenting on the new hires, Francois Dotta, CEO of EFA Group says, "Both Alain and Deep will bring fresh perspectives and drive our growth plans as EFA looks to expand our reach in the alternative credit market. I believe their wealth of experience in the industry will complement the strengths of our already-dynamic management team."



Alain Vignon



Deep Singh



About EFA Group

EFA Group is an independent asset manager specializing in private debt strategies with a focus on financing real economy businesses. The firm has won multiple awards including the Best Trade Finance Boutique and Best Alternative Trade Financier in Asia Pacific. Established in 2003, the firm is regulated by the Monetary Authority of Singapore and has offices in Singapore, Geneva, Dubai and London.

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