

EFA Group Selected as South-East Asian Sub-Advisor for TriLinc Global Impact Fund

SINGAPORE. 17 May 2016 – EFA Group has been appointed as one of the investment managers for TriLinc Global Impact Fund, an impact investing fund that provides growth-stage loans and trade finance to established small and medium enterprises (“SMEs”) in developing economies where access to affordable capital is significantly limited. EFA Group, under its affiliate EFA RET Management Pte Ltd, will act as a sub-advisor on TriLinc’s term loan investment opportunities in Southeast Asia.

As an independent asset manager specializing in credit strategies, EFA’s term loan strategy leverages robust track records, credit histories, and relationships with borrowers from its trade finance portfolio to execute structured senior secured mid-term loans to middle-market enterprises operating along the region’s real economy value chains.

TriLinc complements its global macroeconomic portfolio optimization and management with investment services from experienced sub-advisors like EFA Group that has a solid track record in target asset classes and geographies, and ample access to high-quality investment pipeline.

EFA Group has deployed over \$5.4 billion in trade finance and term loan transactions globally, including over \$107 million in term loan transactions in TriLinc’s target geographies of Vietnam, Malaysia, Indonesia, and Philippines. The synergy of investment strategies, philosophies and geographies is what makes this partnership a symbiotic one.

“Partnering with EFA Group represents an exciting opportunity for TriLinc to expand its term loan capabilities in Southeast Asia and take advantage of the impact opportunities we have observed in the region,” said Gloria Nelund, TriLinc’s CEO. “EFA’s deep market knowledge, in-country networks, and longstanding borrower relationships provides a platform for TriLinc to continue delivering risk-adjusted returns to our investor base while supplying a critical source of capital to region’s growing SME segment.

Francois Dotta, Chief Executive Officer of EFA Group, stated, “We are excited about partnering with TriLinc and its Southeast Asia term loan strategy as we have witnessed a growing unmet demand for mid-term growth-stage capital throughout the region. Furthermore, we are highly motivated by TriLinc’s financial and non-financial mandate and see this partnership as a unique opportunity to align our own philosophy of generating competitive returns from investments in businesses that are both financially sustainable and socially responsible with that of TriLinc’s impact thesis.”

About EFA Group



EFA Group is an independent asset manager providing alternative investment solutions in credit strategies, with a focus on real economy businesses. The firm is regulated by the Monetary Authority of Singapore and holds a Capital Markets License under Eurofin Investments Pte Ltd. Established in 2003 in Singapore, the Group has since expanded in size and capabilities, and now employs over 50 personnel between its offices in Singapore, Geneva, Dubai, London and Istanbul.

Media Contact

Siti Rasiqah

Head of Communications

E: siti.rasiqah@efa-group.net

T: +65 6513 9215

W: www.efa-group.net